

# Making amazing things happen

If you'd like to know more about 3M, why not visit our website at [www.3m.com/uk](http://www.3m.com/uk)

Or you can contact us by phone at one of our customer information centres –  
08705 360036 in the UK or (01) 280 3555 in the Republic of Ireland.

We'd really like to hear from you.

#### 3M United Kingdom plc

3M Centre  
Cain Road  
Bracknell  
Berkshire  
RG12 8HT

Tel: (01344) 858000  
[www.3m.com/uk](http://www.3m.com/uk)

#### 3M Health Care Ltd

1 Morley Street  
Loughborough  
Leicestershire  
LE11 1EP

Tel: (01509) 611611  
[www.3mhealthcare.co.uk](http://www.3mhealthcare.co.uk)

#### 3M Ireland

3M House  
Adelphi Centre  
Upper Georges Street  
Dun Laoghaire  
Co. Dublin  
Republic of Ireland

Tel: (01) 280 3555  
[www.3m.com/ie](http://www.3m.com/ie)

Buy selected 3M products at [www.3Moutletstore.co.uk](http://www.3Moutletstore.co.uk)



## a brief introduction to our company

“ 3M was founded in 1902 and has been at the forefront of technological innovation ever since ”

## Making amazing things happen

We believe that nothing should be allowed to stand between our people and a brilliant idea that could make life easier, healthier, safer and more productive for people everywhere.

Innovative 3M technologies range from the adhesives and abrasives with which we have been associated for over 100 years, to some life-changing new breakthroughs in, for example, nanotechnology, light management and pharmaceuticals.

### This is us

3M was founded in 1902 and today employs more than 69,000 people around the world, delivering an extensive range of products, technologies and services to our customers in more than 200 countries.

The UK and Ireland is home to one of the largest 3M subsidiaries outside the USA, employing 3,300 people.

Our products touch nearly every aspect of modern life, and well-known 3M brands include Scotch, Post-it, Scotchgard, Thinsulate and Scotch-Brite.

In total, we offer 55,000 solutions to problems in the home, at work or in between. And we invest more than \$1 billion a year in research and development to ensure that we continue to meet our customers' needs.



### What we stand for

We are committed to doing business in a way that lives up to our company values:

- we satisfy customers with superior quality, value and service
- we provide investors with an attractive return through sustained, quality growth
- we respect our social and physical environment
- we aim to be a company that employees are proud to be part of.



### Working for a sustainable future

We are very proud of our reputation as an ethical company and value our relationships with all our stakeholders.

We are committed to contributing to sustainable development through social responsibility, environmental protection and economic progress.

### Our people

We believe that if our people grow and are successful our company will grow and be successful.

That's why we aim to create a working environment in which employees are able to realise their potential, explore ideas outside their day-to-day jobs and really deliver for their customers.

We are an equal opportunities employer and value the creative power of diversity in the workforce.

“ Operations in more than 60 countries ”

## Safety, security and protection

In an age in which the issues of safety and security are rapidly rising up both individual and corporate agendas, 3M is helping to reduce anxiety levels.



### Passport to safety

In 2005, 3M won the contract to develop, test and implement the UK's first biometric passport issuance system. We will provide the software and hardware for biometric passports issued at over 100 British embassies, consulates and high commissions around the world.



### Ensuring safety, minimising risk

We aim to keep people safe – at home, on the road, in an emergency – and enable individuals and organisations to identify, secure, authenticate and track materials, people and information.

We may never eliminate risk entirely from modern life, but we can certainly help to minimise it. Whatever the threat - from air pollution to international terrorism - we offer a range of solutions from security films to protective clothing.

### In the warm zone

In the event of a chemical, biological, radiological or nuclear disaster, emergency services medical staff would be kitted out in the unique Chemprotex suit, developed by 3M and protective suit manufacturing company Respirex, in conjunction with the National Health Service.

### Safety clothing

We supply safety clothing and equipment for the emergency services, the construction industry, the Royal Mail and London Underground.

## Road safety

3M innovation is playing a major role in road safety - improving the visibility of traffic signs, vehicles and road markings, and encouraging motorists to watch their speed.



**Seen and not hurt**

Road safety for schoolchildren is the focus of our community programme and in 2005 we distributed 50,000 high-visibility vests to children between the ages of seven and ten.

### Unmistakable signs

We manufacture a range of durable, highly-reflective pavement markings, primers and adhesives as well as roadway marking equipment.

Our High Intensity Prismatic (HIP) Reflective Sheeting - which makes road signs easier to read in all weathers - is helping to meet safety and congestion targets on major roads in the UK and Ireland.

Drivers approaching 3M™ Driver Feedback Signs tend to reduce their speed by an average of 10% - a terrific result when a reduction of just 2% can save a child's life.

And a new generation of traffic bollards – the Flecta® from Traffic Management Products Ltd – incorporates 3M's Diamond Grade Fluorescent Sheeting and is proving highly visible, resilient and long-lasting.



“ Research and development expenditure of more than \$1.2 billion in 2005 ”

## Transport

From the smallest car to the largest airbus, from the sleekest boat to the high-speed train - 3M is involved, from design through to repair.

### Solutions in motion

We work closely with our customers in the automotive, rail, marine and aerospace industries, helping them to develop designs, improve manufacture and tackle repairs and maintenance.

In the automotive market, for example, we provide a range of consumables for bodyshops, including sandpaper, masking tape, cleaning and finishing products, respirators and paint preparation systems.



## Healthcare

In operating theatres, doctors' surgeries, dental and orthodontic practices, the community and the home, 3M is helping to prevent the spread of infection, protect skin, deliver medication and brighten smiles.



## Architecture and construction

3M solutions are enabling architects, designers, planners and builders to create visually stunning, practical, energy-efficient buildings.

### Building confidence

Our Scotchshield™ and Scotchtint™ Window Films can be attached to glass for safety and/or energy conservation purposes. While our 3M™ VHB™ Tapes - which have the bonding strength to replace silicone adhesives, stud bolts and other unsightly mechanical fasteners - are making new material combinations and high-impact visual designs possible.

### Visions of Eden

The film used to make the hexagonal window panels for the Tropical Biome at Cornwall's Eden Project was produced using a 3M polymer - Dyneon™ EFTE (ethylene tetrafluorethylene).



### New modes of healthcare

We partner with other pharmaceutical companies to develop new and improved ways of delivering drugs to the body, and conduct our own pioneering research into novel pharmaceutical compounds. And we supply the NHS with market-leading solutions for sterilization, infection prevention and chronic wound care.

A new class of compounds, known as Immune Response Modifiers (IRM) - discovered by 3M researchers back in the early 1980s - can destroy virally infected or cancer cells. IRMs have potential uses in a wide variety of diseases, including specific dermatological and sexual health conditions.

3M foam dressings offer real benefits for patients and nursing staff when it comes to managing chronic 'wet' wounds. And our unique spoke design means that they can be fitted more easily to 'problem' areas such as elbows and knees.

### Beating the bugs

The food industry recognises 3M as a trusted leader in microbial testing solutions for detecting contamination at all stages of food preparation.



“ Dividends paid to shareholders every quarter since 1916 ”

## Telecommunications and utilities

In a 24/7/365 world in which information needs to travel ever faster and to be instantly available whenever and wherever our customers choose, 3M supplies every major telecommunications provider in the world.

### Making the right connections

Our experience of the telecommunications field - from networks to routers, from fibre optics to copper cabling - enables us to operate as a one-stop shop for a broad range of cabling, connecting, protecting and testing products.

When, for example, Fujitsu Telecommunications - a Japanese company which provides equipment for BT exchanges - needed specialist electronic solutions it turned to us. We came up with a bespoke cable assembly and interconnect solution that could double the number of phone lines in the same unit.

### Power switch

We're also active in the utilities industry where our Cold Shrink range of cable jointing and terminating solutions, enabled utility giant ScottishPower to switch its entire network from traditional paper-insulated cables to 3-core polymeric plastic cabling.

## An age of exploration

Around 10,000 3M products - from anti-corrosion agents to fire extinguishing systems - have a key part to play in the oil and gas exploration industries, enhancing productivity and protecting human health and the environment.



## Manufacturing and industrial

3M is helping manufacturing companies around the world gain a competitive edge by combining speed, accuracy, improved quality and design with sustainable cost reduction.

### Good vibrations

Our low-vibration grinding machines and special abrasives are helping to tackle the problem of hand-arm vibration syndrome - the cause of a number of industrial injuries.



## Electronics manufacturing

In the electronics market, 3M is helping to meet the relentless demand for ever-smaller devices and faster data speeds.

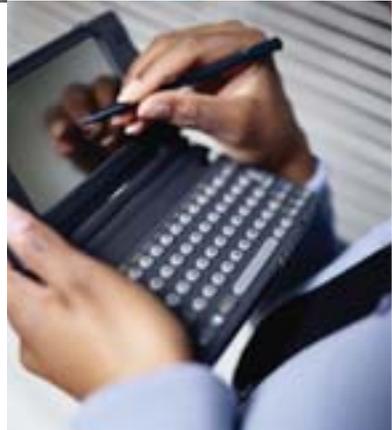
### Only connect

Our Flexible Circuits - tiny, light and with a vast amount of electronic circuitry squeezed onto them - can be found in devices of all kinds, from mobile phones, to inkjet printers, aircraft cockpit displays and hearing aids.

And look at any LCD monitor, laptop or mobile phone with a colour screen and you're probably looking at our innovative range of optical technologies in action.

**Making it happen**  
At the same time, we're drawing on our expertise in low-impact, environmentally-friendly technologies to enable companies to reduce waste and manage their environmental impact.

Our tried and tested in-house Product Design and Manufacturing Services (PDMS) approach is now also available to all our external customers. Our warehouse management system really puts the customer in control. And even as goods are leaving the factory, we're there helping, for example, with packaging systems.



iding solutions for our customers • Tracking and tracing • Making signs easier to read • Creating the perfect smile • Securing data  
journey • Making the world faster • Wrapping presents elegantly • Interacting with computers • Filtering out impurities • Speed  
communications • Bonding panels • Promoting brands • Improving business productivity • Enabling safer working • Protecti  
ping wounds clean • Connecting with cabling technology • Brightening mobile phone screens • Making learning fun • Sharpening  
aking data transfer safe • Keeping you connected • Letting in the light • Getting noticed • Keeping track of goods • Caring for  
ises • Making big statements • Identifying and authenticating • Helping people to be seen • Amplifying heart and lung sounds  
er on • Making boats lighter • Flipping important documents • Providing end-to-end solutions • Bonding materials for life • Prote  
pollutants • Reminding drivers of their smart • Controlling lethal infections • Keeping you connected • Helping your car shine  
laptop from • Making it smaller • Cleaning and protecting • Protecting heli • Protecting heli • Protecting heli • Protecting heli

“ Worldwide sales of more than  
\$21 billion in 2005 ”

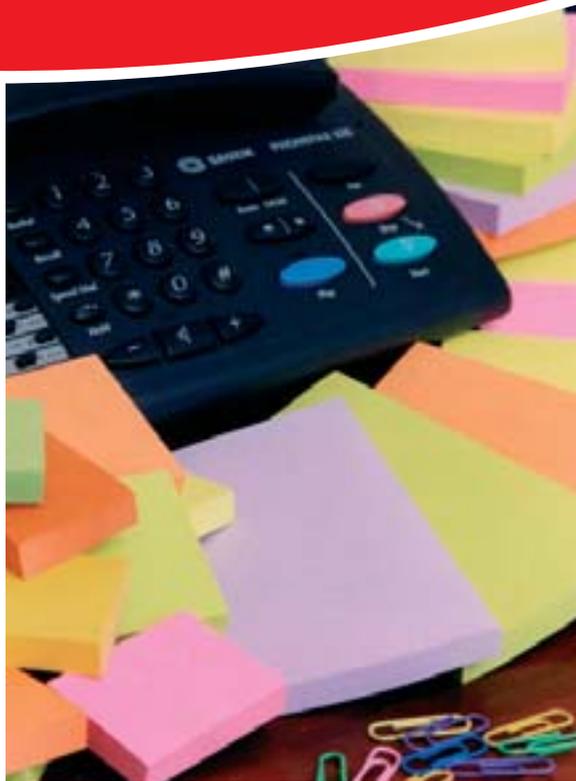
## Home and office

We're part of the fabric of everyday life, helping to make homes and offices around the world cleaner, more hygienic, safer, more stylish and more energy efficient.

### Here, there and everywhere

In the kitchen, our Scotch-Brite™ Cleaning Products are lending more power to your elbow. In the bathroom medicine cabinet, Nexcare™ Active Strips will help you cope with everyday cuts and scrapes. Our window films can improve safety and save energy. Scotchgard™ Protector on your carpets will help protect them from walked in dirt and accidental spills and stains.

We're also in the office, helping to create comfortable and efficient working environments. Our polarizing light filter technology, for example, is being used in the development of energy-efficient desk lights, and we've produced a range of privacy filters that reduce the viewing angle on a PC or a laptop so that only users can see the screen.



### The power of the Post-it® brand

Our Post-it® Notes have been bringing colour and organisation to offices for over 25 years and there are now more than 1,000 products in the Post-it® range.



## Education

3M's products support students of all abilities by creating a safe, fun, engaging learning environment.

### Bringing learning to life

No matter what the subject, visual aids are key to information retention and 3M™ Multimedia Projectors can help bring learning to life.

Our range of stationery items can make learning easier. Scotch® Double-sided Tape, for example, is perfect for art and craft projects, while Scotch® Magic™ Tape is virtually invisible when applied - ideal for paper repairs.

And libraries are increasingly keeping up-to-date thanks to the 3M Digital Identification 'smart label' system which tracks and manages the flow of library materials.



### Child-computer interaction

When combined with educational software products, 3M's touch-screen technology is enabling children to interact with a PC and develop essential hand-eye co-ordination and IT skills.

## Creative communications

3M works with agencies and other organisations to ensure that brands and campaigns achieve maximum impact.

### Capturing imaginations, getting noticed

When information overload is a constant possibility, brands have to work hard to stand out. From 12 metre high Post-it® Notes to giant Scotchprint® Graphics on buildings and vehicles, 3M can get you noticed.



iding solutions for our customers • Tracking and tracing • Making signs easier to read • Creating the perfect smile • Securing data  
journey • Wrapping presents elegantly • Interacting with computers • Filtering out impurities • Speeding voice and data comm  
ing panels • Promoting brands • Improving business productivity • Enabling safer working • Protecting children • Keeping wo  
nacting with cabling technology • Keeping trains graffiti free • Brightening mobile phone screens • Making learning fun  
uments • Making data transfer safe • Caring for buildings and premises • Flagging important documents • Making the world faster  
authenticating • Helping people to be seen • Amplifying heart and lung sounds • Putting the power on • Keeping tabs on bo  
rials for life • Making an impression • Letting in the light • Getting noticed • Making amazing things happen • Protecting  
stant • Reminding drivers of their speed • Keeping you connected • Bringing brands to life • Pr  
to from  
• Cleaning and protecting  
• Building end-to-  
• High